

HIM Connections Adds CDI Professionals to Its Recruiting and Placement Services for ICD-10

Clinical Documentation Specialists Second-Fastest-Growing Job Title in Healthcare Informatics

August 13, 2013, Birmingham, AL— [HIM Connections](#), LLC, an expert recruitment and staffing firm for health information management (HIM), proudly announces the addition of new professional placement services for clinical documentation improvement (CDI) specialists. According to a recent AHIMA study, more than 80 percent of all hospitals will have a CDI program in place by 2014.ⁱ HIM Connections helps hospitals find experienced, qualified and credentialed clinical documentation experts to fuel these programs. The announcement was made by Kayce Dover, MSHI, RHIA, President and CEO of HIM Connections.

CDI programs improve acute care clinical documentation in preparation for ICD-10 and as such, clinical documentation specialists (CDSs) play a prominent role in healthcare facilities. Job postings for CDSs climbed 223 percent between 2007 and 2011, according to a Burning Glass Technologies report.ⁱⁱ “For many organizations, staffing CDI positions is their biggest ICD-10 challenge,” mentions Dover.

Furthermore, effective CDI programs deliver an ongoing return on investment. The [Advisory Board Company](#) estimates that an average 250-bed hospital boosts annual revenue by more than \$2.5 million with a solid CDI program.

According to HIM Connections, CDS candidates should possess a strong clinical knowledge, solid communication skills and a thorough understanding of coding and medical necessity guidelines. Registered Nursing, CDIP, CCDS and CCS credentials are preferred, alongside proven analytical skills to research EHRs and uncover potential gaps in clinical documentation. Salaries range from \$40,000–\$100,000 annually, depending on experience and education levels, according to the [Association of Clinical Documentation Specialists](#) (ACDIS) 2012 CDI Salary Survey.

HIM Connections recently placed Mark Dominesey, MBA, RN, CCDS, CDIP, and HIT Pro-CP, as Director of Clinical Documentation and Auditing Services for [TrustHCS](#), a top coding, ICD-10, auditing and clinical documentation services firm. “HIM Connections was instrumental in securing my new executive position within the CDI field,” said Dominesey. “Their recruiters are knowledgeable, professional, results-driven and extremely well-connected within the HIM community,” he added.

About HIM Connections, LLC

HIM Connections is a results-driven staffing and recruitment firm specializing in HIM. The company quickly locates qualified, credentialed and experienced HIM professionals to fill hospitals' HIM staffing needs, short-term or long-term. The company saves time for their customers by presenting fully-vetted candidates, building relationships with passive candidates and offering flexible service options: staffing, recruitment and outsourcing. For more information, visit www.himconnections.com.

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ⁱ The State of H.I.M. *A Study of the Impact of ICD-10, CDI and CAC Initiatives within the Health Information Management Community*. AHIMA and TrustHCS. 2013. Available at: http://info.trusthcs.com/state_of_him

ⁱⁱ Jobs for the Future and Burning Glass Technologies. *A Growing Jobs Sector: Health Informatics*. June 2012. Available at: http://www.iff.org/sites/default/files/CTW_burning_glass_publication_052912.pdf